



Why Haven't You Read This Book?: Flipping the burden of proof to open up a world of possibility

Isaac Morehouse

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This book is about the simple practice of flipping the burden of proof from 'why?' to 'why not?'. What would happen to your life if you stopped assuming you know all the reasons why not to do things differently? Have you ever really, seriously demanded of yourself good reasons to not start a business, move to a new city, dropout of school, quit your job, write a book, travel the world, climb a mountain, fly first class, audition for American Idol (or whatever the newest version is), or have a bunch of kids? You probably assume you have good reasons for not doing these things. We all do. It's called status quo bias. The dominant path isn't scrutinized much, while deviations are. That's the line anyway. We think the deviations are scrutinized, but maybe they're scrutinized even less. Would your life look different if you asked 'why?' of all the things that don't get questioned, and 'why not?' of all those that do? This is a collection of stories from diverse authors. None of the authors are experts. Instead, this book is a collection of ideas and stories from people who have lived these out-of-the-norm decisions, sometimes with wonderful results, sometimes with great difficulty. But every single author has put their life where their words are and asked 'why not?' of some big, crazy decisions.



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